



Hecahn Health Services Limited

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Abt Associates leads the project in collaboration with:

Banyan Global

Jhpiego

Marie Stopes International

Monitor Group

O'Hanlon Health Consulting

About Hecahn

- A private health care organization providing health services through private schools.
- **Mission:** We will provide access to basic, affordable and comprehensive health services to children and adolescents through schools and promote healthy bodies and sound minds for effective learning and child development.



Health Enterprise Fund Support

- Expand our Coordinated School Health Program to lower income Nigerian families



The Coordinated School Health Program

Adopted CDC 8 component model:

- ✓ Prevention and control of communicable diseases
- ✓ Mental and behavioral health
- ✓ Food safety and nutrition
- ✓ Physical health
- ✓ Environmental health and safety
- ✓ Community involvement
- ✓ Health Services – prompt treatment of ailments and emergencies.
- ✓ Health education



Our Strategy for Expanding Access

- ✓ Low pricing of health premium
- ✓ Pooling resources through volume
- ✓ Periodic payment per school term
- ✓ Payment made along with school fees
- ✓ Taking health care to where kids spend most of their day.



Technical Assistance Through HEF

- Access to legal services
- Financial and management consulting
- Marketing strategy support



Strengthening Systems and Processes

- Developed new tools and record keeping systems
 - Track marketing and outreach efforts
 - Strengthen financial documentation and records
 - Record in-school clinical activity and doctor visits

Field Activity Tracker				
	Week 1			
On-field Update Stats	Actual	Plan	Variance	%
Number of Leads: Schools				
Number of Visitations: Schools				
Presentations Made: Schools				
Post Presentation: Follow-up				
Number signed up: Schools				
Number signed up: Enrolees				



Improving Branding and Marketing

HECAHN

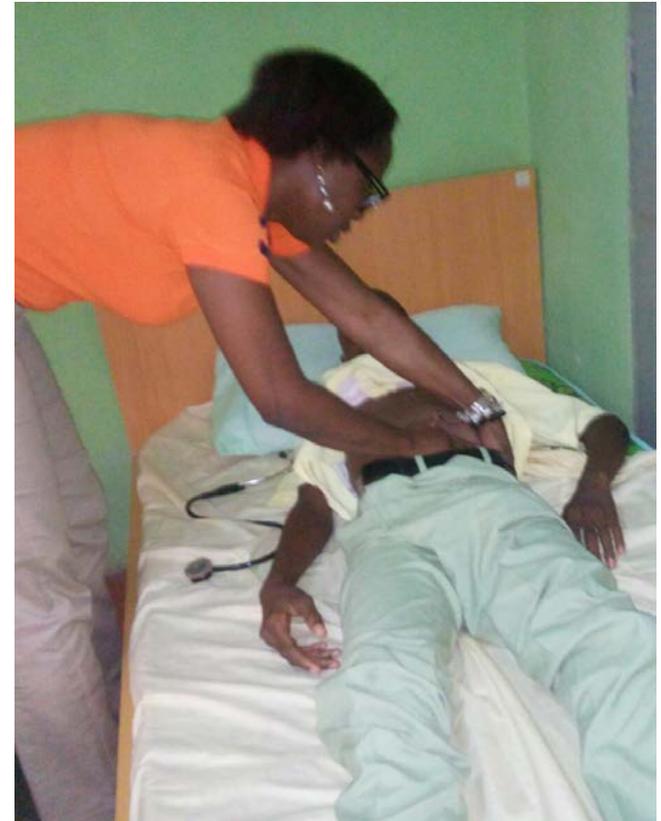
IN SCHOOL HEALTHCARE CLINICS

“Don’t worry Mom, the Dr’s here.”



Results

- Provided basic medical equipment to school clinics
- A better record and reporting system to measure outcomes.
- A better structured organization
- SOPs put in place
- ***In 8 months, nearly 1000 children accessed care through our school health services.***



Future Plans

- Advocate support for school health services through political office holders.
- Get stakeholders in the private sector involved
- Design solutions for smaller poor populations
- Build a sustainable school health network
- Collaborate with other sectors



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