



### Introducing a New FP Method through the Private Sector: The *Dimpa* Program in India

Ramakrishnan Ganesan SHOPS Technical Director, India

June 16, 2015

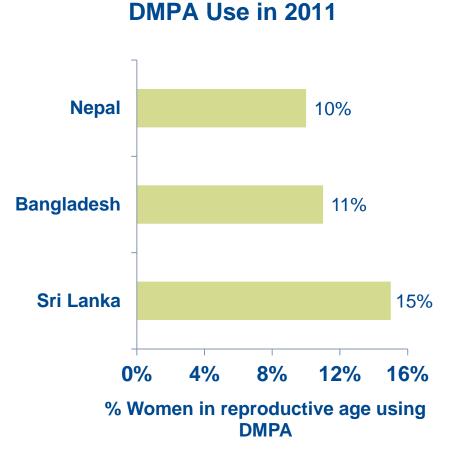


SHOPS is funded by the U.S. Agency for International Development. Abt Associates leads the project in collaboration with: Banyan Global Jhpiego Marie Stopes International Monitor Group O'Hanlon Health Consulting

# DMPA is the method of choice for millions of women worldwide

- More than 68 million women use DMPA in 114 countries
- High acceptance in neighboring countries

   included in National
   Family Planning
   programs





#### But, mired in controversy in India

#### Centre to stop promoting injectable contraceptives

#### BLACK DIAGNOSIS

Health ministry has been conducting clinical trials on Injectable contraceptive Depo Provers. US toud and drug administration has mandaled the contraceptive, be-lieved to have sarrious side-effects, carry o 'black box' the agency's most savare warning.

#### Adverse effects of Depo Provera

- Decreases mineral bone density, particularly dangerous for indexes as they have low bone density
- Increases risk of contracting sexually transmitted intections, hastens progress to AIDS if user HiV-positive Pre-mature meuopause.
- Incovariable atrophy of ovaries.
- \* Death due to formation of clots in blood vessels fen-told increase in character of user producing child.
- with Down Syndrome Increased channes of death in children born to users!
- Increase in the risk of breast, corvical cancer
- Baby form to furnier user may be unhealthy.

#### By Lalita Panicker/TNN

New Delhi: Reacting to concerns crised by women activists about the booth import on users, the government has given on as survice it would not introduce injectable contraceptives in state mandated family Banning programmes. Health secretary P.K. Hote assured a def.

Baran CPM point of the time and by Reiner Karan CPM point we member and mean bor of the All Julia Democratic Women's association (All MWA). The activists are unjurn the health ministry to stop ongoing particular trials of the control of the Sociation (All Sociation).

Proceedings of its savere subsoffices The US board and Drug Administration recently mandated that Dolor carries a recounty manufactor that Dupo carries a "black how," the agency's most excise when ing. The new label should inform users of Depois adverge effects being causes in significant decrease in minimal barre den-sity and as use about be burnful to two years unless other forms of burth control are insufficient. trees in soufficients

But what is more electudied is that office studies show that Dependents are at an ad-diffored mak of contracting secondly Dates matted infections. A joint study funded by

the Sational Instantion, Child Realth and Hamma Development and USAID found that the needs. Depus increases, three fold a woman's charges of combraction, chican whe

A study public lead in the January 2004 is a study public lead in the January 2004 is sine of 71 pollowing of Intections Disagreeos tourid a completion between faking here monal contraction between housing here monal contractions will be particle and agai, and acquiring HIV The study burther concluded that the use of here of the time of HIV reasonission hastened the fore of or mix reasonities on materials the factor diverse progression. With the runs of HIV reference levels, the resent functions that two increases the rule of contrasting STEs and hustens HIV over contrast. Concerns over the production of the procession

Configurate over the promutation of Depreted a 'walke contrareptive choice layer herein variend by women's groups and herein prompts for the paid 15 years, its successful efforts are well destinationed. However, in the light of new reasons women's groups and health or may teel that it would be unchiled to continue alment. It would be unchiled to continue alment.

woman is of poor health and that she bas have been questry is a recognised problem The manufactorse Place dsell has permen-out the risk of decreased borne density

- Though approved for marketing and use in India, not included in the National FP program
- In the private sector, low sales, high price, limited availability



#### Introduce DMPA to expand method choice

2003	<ul> <li>Demonstrate feasibility by establishing a network of private clinics offering DMPA (the <i>Dimpa</i> Network)</li> </ul>	
2004 - 06	<ul> <li>Develop management mechanisms for scale</li> </ul>	
2007 - 2011	<ul> <li>Test demand generation themes and platforms</li> </ul>	
2012-2014	<ul> <li>Develop solutions to address high discontinuation rate</li> </ul>	



#### The Dimpa Network

- Private practitioners (mostly Ob-Gyn, female GPs)
- Trained on provision of DMPA
- Agree to offer DMPA as one of the contraceptive options to their clients





#### Key interventions

Building capacity of private providers

**Generating demand** 

## Establishing sustainable product supplies

Using mhealth to support continuation



### **Building Capacity of Private Providers**

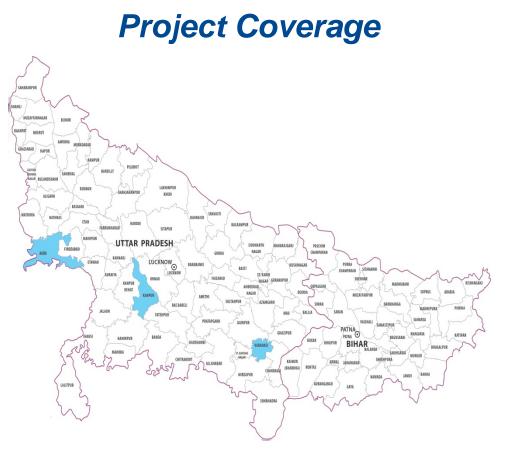


### Provider segmentation for scale-up

HIGH			
r of DMPA clients oer month	Supporters	Dimpa champions	
	Boost FP client flow	Local expert; Endorse network	
	Low contributors	Not persuaded	
Number of per I	Deprioritize	Prioritize for capacity building	
LOW	Number of FP clients per month		



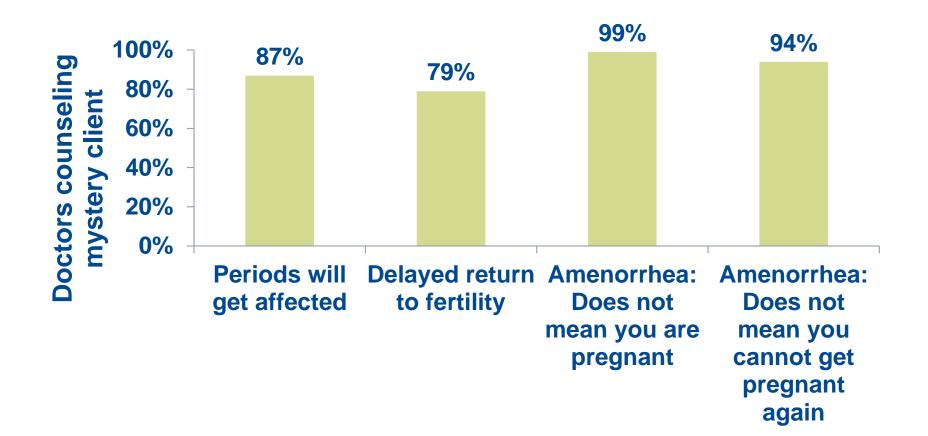
### Reaching a population of 28 million today



- 2003: 3 towns, 105 clinics
- 2015: 108 towns, 2,500+ clinics
- Covering 65% 70% of the unmet need for FP in urban Uttar Pradesh and Bihar



# Segmented approach to capacity building assures high quality in service provision





### mHealth to Support Continuation



# Telephonic follow-up to reduce contraceptive discontinuation

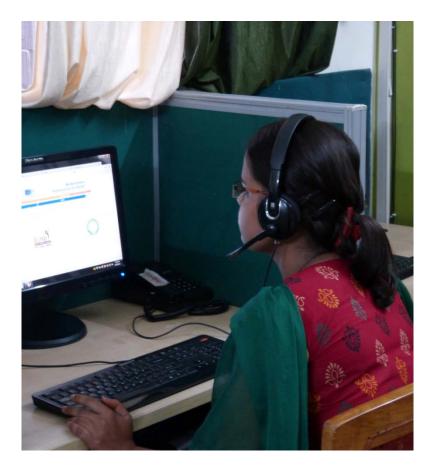
- High rates of discontinuation is a key challenge
- Women need confirmation / reassurance when experiencing the effects
- Providing this support over telephone is advantageous:
  - To clients: Convenience
  - To implementers: Cost-efficient





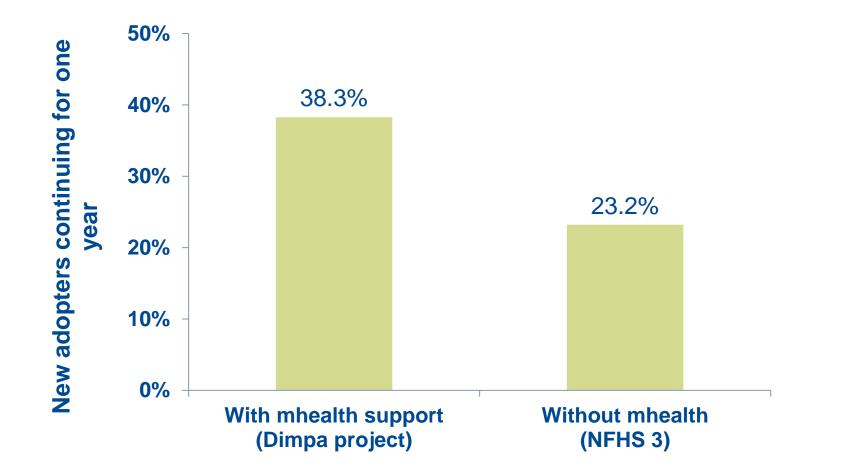
### Support through voice calls to DMPA users

- Call-back to new adopters of DMPA who own mobile phones and consent to receiving calls
- Voice calls preferred over text messages
- Managed by Indian Society of Health Professionals



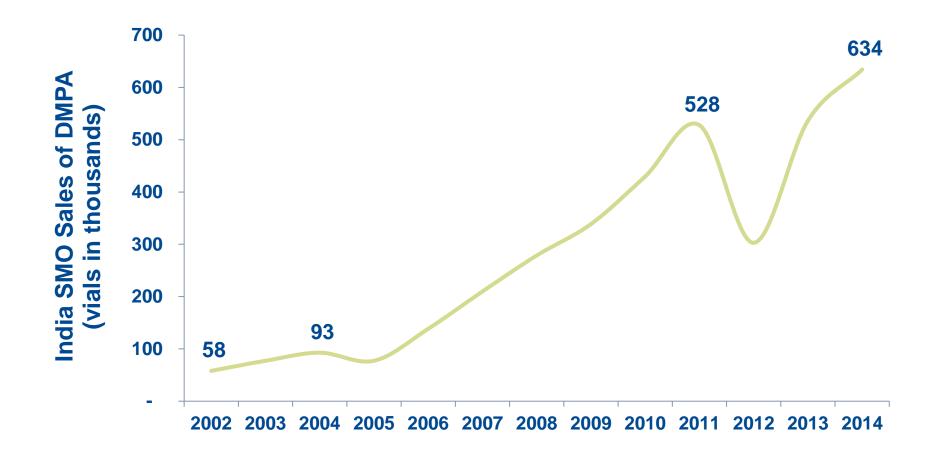


# Continuation rate is nearly double with telephonic support





#### The market has grown by 20% annually





# Method acceptance fosters potential policy change

Evidence of acceptance by health care providers and consumers is building support for DMPA

- Provided free through a few public facilities; in some others, offered to those willing to purchase DMPA from the market
- MOH has proposed inclusion of DMPA in the National FP program, subject to review and approval by regulatory authority
- Pilot introduction being considered



#### Increased access, quality, and continuation

- Even if initially unpopular, a new FP method can be introduced in a country through the private sector
- 2. Growing acceptance among users and providers builds "bottom-up" advocacy pressure for policy change
- 3. Segmented strategies for provider engagement support efficient scale-up
- 4. mHealth can be an effective tool to increase FP continuation rate







#### ram@abtindia.net

#### www.shopsproject.org

